



GSA Authorized Federal Supply Schedule  
Contract # GS-07F-0029M (Effective Date: 11/1/2001 to 10/31/2011 )

## Catalog/Terms & Conditions /Labor Rates For Multiple Award Schedule 84

Total Solutions for Law Enforcement, Security, Facility Management, Fire, Rescue, Special Purpose Clothing, Marine Craft, and Emergency/Disaster Response

*“Where the Government Shops for Security”*



Security Systems Integration & Design	246-60-1
Security Management & Support Services	246-60-2
Security Systems Life Cycle Support	246-60-3
Miscellaneous Alarm &Signal Services	246-20-3
Access Control Systems	246-35-1,2,3,4,6
Facility Management Systems	246-42-1,2
Perimeter Security/Detection Systems	246-43
Ancillary Services For Security/Facility Management	246-50 & 52
Installation of Security/Facility Management Systems	246-51
Night Vision Equipment	426-4C
Surveillance Systems	426-4S

FSC Group 63—Alarm & signal systems/facility Management Systems,  
Professional/Security/Facility Management Services, and guards  
NAICS: 238210, 238290, 238990,334290, 423610, 541690,561210, 561621

Government Contracting: 800-397-5300

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*“Securing Commercial & Government Clients Since 1988 ”*

**Securityhunter** supports CONUS & OCONUS facility managers with electronic security system consulting and integration services. We integrate video, access control and IDS systems to provide a comprehensive solution. Products and services are available via our GSA schedule, to support security initiatives for U.S. Federal, State and Local Government agencies and the Department of Defense.

Securityhunter offers government clients a 20 year history analyzing, designing and installing electronic security solutions with technologically advanced products. A dedicated team of product engineers continually explore advances within the industry to offer clients the most effective and advanced security solutions.

## Security Integration Services



### Access Control Systems

*HSPD-12 Compliant Smart Card Systems*

*Biometric Systems— Hand Geometry, Facial Recognition, Fingerprint*

*FRAC/PKI— First Responders Authentication Card/Public Key Infrastructure Systems*

*Video Badging Systems including Video Surveillance Integration*

### Video Surveillance Systems

*Super High Definition Video Surveillance Cameras*

*PTZ Surveillance Systems*

*Digital and Network Recording*

*Encrypted Wireless Mesh Networks (40 Mile Range)*

*License Plate/Character Recognition & Video Analytics*



### Intrusion Detection Systems

*SCIF Certified IDS*

*Fiber Optic Perimeter Security*



### Data Transmission Systems

*Wireless & Fiber Optic Systems*

### Electronic Gate Entry Systems & Perimeter Protection

### Security Communication Systems

*Phones, Intercoms, Secure Interview Windows*



## SECURITY SUPPORT SERVICES: Consulting & Project Management

Security Support Services offers government clients comprehensive management consulting program that supports security analysis, procurement and project management of facilities and special environments. Contracted services include:

- Develop and analyze vulnerability & risk assessment reports
- Generate statements of work for recommended security countermeasures
- Create independent government cost estimates
- Conduct pre-bid walk through with contractors
- Provide contractor negotiation support Communication liaison between Contract Officer's Technical Representative (COTR) & Project Managers
- Facilitate audits & provide status reports while maintaining project timelines
- Generate project commissioning documents
- Support project kick off and progress meetings



### SERVICE

- Full Service Agreements
- Labor Only Agreements
- Preventative Maintenance Agreements





## Corporate Overview

Securityhunter is committed to securing commercial and government clients by offering technologically advanced security solutions.

Security solutions include: Design, Installation and Maintenance of the following electronic security applications; Command & Control, Access Control, Intrusion Detection, CCTV, ID Video Badges, Intercom, Paging, Fencing & Gates.

Securityhunter's electronic security system expertise, coupled with experience working in variety of complex environments to include: U.S. Department of Defense facilities, transportation hubs: rail and port, retail shopping arenas, hospitals, and state & local government facilities, provide an added value in today's marketplace. Capable of a breadth of environments specializing in a depth of electronic security solutions; our team of technical experts are versed with a variety of systems that may be incorporated in a multitude of environments

Post September 11, 2001, the U.S. Federal Government has sought out subject matter experts for support with U.S. Homeland Security initiatives related to electronic security countermeasures. As a Government Contractor Securityhunter will continue to provide Security Support Services and Security Integration Services to support the United States federal, state & local governments initiatives.

In 2008 State and Local Government Agencies were offered access to goods and services offered via GSA schedules 84 and 70. This allowed access to IT solutions and security products and services provided for law enforcement, facility management and disaster recovery. Securityhunter currently supports Homeland Security Department of Transportation infrastructure with HSPD-12 compliant solutions and is a cooperative purchasing and disaster recovery contractor available to support electronic security demand through our GSA contract #GS07F-0029M.

Retail security dynamics continue to dramatically changed with an increased consumer safety focus. Retail environments, whether box store, strip centers or malls seek qualified experts to implement new public safety mandates to include video surveillance and emergency communications systems. Securityhunter's video surveillance and emergency communication systems improve and often enhance established security initiatives to include guard services & physical security providing a more comprehensive security system.

In addition to providing a comprehensive understanding of current security industry countermeasure requirements, our success in the industry may be attributed to structuring company resources to meet the security needs of our clients. This requires an infrastructure capable of delivering goods and services within the allocated time schedule, and within the client's budget. Company resources are available 24 hours a day, 7 days a week. All installation & service work is managed with in-house certified security technicians ensuring clients experience optimal performance.

Our 20 year plus experience in the security industry offers our clients the confidence to seek our expertise and enables Securityhunter to compete as a small business in the commercial and government marketplace. What allows us to be more versatile and competitive is our ability to team with partners that have the breadth and depth to assist with larger scale assessments and installations working under sometimes very pressing deadlines. We are fortunate to have a team of companies that offer technical expertise that support all those federal and DOD mission critical objectives.

Small Business Teaming Partners - Legal Services Associates (LSA) - 8(a) partner, Special Aerospace Security Services (SASSI) - Veteran Owned, SCIF Electronics, - Veteran Owned,

Large Business Teaming Partners- ADT Federal Systems and Johnson Controls.

Government agencies and Fortune 500 companies receive a higher level of safety and security from the targeted security solutions that Securityhunter provides. From a multitude of security systems to highly specialized VIP defense capabilities, Securityhunter has achieved significant growth with a prestigious list of clients spanning numerous industries and levels of government. Our clients were contacted by Dun & Bradstreet in early 2009, the Open Ratings Survey reported a 90% performance rating. Regardless of size, every client receives an extremely high level of responsiveness, technical capability and resolution of equipment and system issues.

We value each client with a personal approach because we believe people build our business. Employees are client focused, driven to build long term relationships. We truly believe customer satisfaction is as important as the safety, security and reliability of our systems.

***"Securing Commercial and Government Clients since 1988"***

**GSA**

**Schedule**  
Contract GS07F0029M

**avigilon**  
THE BEST EVIDENCE™

**SightLogix**  
When Pre-Emption Matters

**Video Surveillance with Real-Time GPS Analytics**

**Rapidly Deployable Video Solutions**



**dvTEL** | The Freedom To Run Your Business

**IP Based Security Operation Center**



**Infinova**  
Profit from our vision™



101 SE 25th Avenue, Mineral Wells, TX 76067  
Phone - (840)325-3301 Fax - (840)325-0716

**TALK A PHONE**  
Creating Communications Solutions



**KEYSCAN**  
**ACCESS CONTROL**  
SYSTEMS FROM KEYSCAN INC.

**Long Range Thermal Imagers**



**Wireless Transmission Solutions**

**Kollsman**  
AN ELBIT SYSTEMS OF AMERICA COMPANY



## Government Projects

### Keesler Air Force Base

Installed DMP Intrusion Detection Systems (IDS) on eight (8) Dormitories.

### Bolling Air Force Base

Integrating a video surveillance and access control system for anti-terrorism force protection utilizing encrypted communications technology. Video system utilizes latest high resolution auto-focus auto-zoom technology.

### United States Department of Agriculture-ARS

Providing Management Support Services including site assessment, security design, and project management for 135 site agency.

## Proven Track Record

Facility	Assessment	Design	Integration	Procurement	Installation	Maintenance
APG	✓	✓	✓	✓	✓	✓
Bolling AFB			✓	✓	✓	✓
Columbus AFB	✓	✓	✓	✓	✓	✓
Jacksonville NAS				✓	✓	
Langley AFB				✓	✓	
Meridian NAS	✓	✓	✓			✓
Mountain Home AFB		✓	✓	✓	✓	✓
USACE	✓					
USNA Naval Clinic	✓	✓	✓	✓	✓	✓
Willow Grove NAS	✓	✓	✓	✓	✓	✓



## **Clients Secured**

### **Government**

**Defense Threat Reduction Agency**

**GSA**

**Maryland Environmental Services**

**NIST**

**U.S. Army Medical Research Institute of  
Chemical Defense**

**U.S. Department of Agriculture**

**U.S. Department of Defense**

**U.S. Department of Energy**

**U.S. Department of Immigrations & Customs**

**U.S. Department of the Interior**

**U.S. Department of Labor**

**U.S. Department of State**

**U.S. Department of Veteran Affairs**

**U.S. Forest Service**

**U.S. Naval Academy**

**State & Local Municipalities**

### **Hospitals**

**U.S. Naval Health Clinic at USNA**

**National Naval Medical Center, Bethesda, MD**

### **Prisons**

**U.S.M.C. Brig at Camp LeJeune, NC**

### **Retail/Corporate**

**IKEA**

**Jones Lang LaSalle**

**General Growth Properties**

**Mills Corporation**

**Pepsi-Cola**

**Simon Malls**

### **Transportation**

**AMPORTS American Port Services**

**Daimler Chrysler**

**Union Station**

### **Universities and Schools**

**University of District of Columbia**

## CUSTOMER INFORMATION



### 1a. Special Item Numbers:

Miscellaneous Alarm & Signal Services SIN 246-20-4

Security Systems Integration & Design SIN 246-60-1

Access Control Systems SIN 246-35-1,2,3,4,6

Security Management & Support Services 246-60-2

Facility Management Systems SIN 246-42-1,2

Security Systems Life Cycle Support 246-60-3

Ancillary Services For Security/Facility Management SIN 246-50

Night Vision Equipment SIN 426-4C

Installation of Security/Facility Management Systems SIN 246-51

Surveillance Systems SIN 426-4S

Professional Security/Facility Management Services SIN 246-52

Perimeter Security/Detection Systems 246-43

### **SIN 246-52 - PROFESSIONAL SERVICES (Consulting)**

Professional Security/Facility Management Services including security consulting, training and facility management consulting. Securityhunter's Security Support Services offer government clients a comprehensive management consulting program that supports security analysis, procurement and project management of facilities and special environments. Contracted services include:

- Develop and analyze vulnerability assessment reports
- Generate statements of work for recommended security countermeasures
- Create independent government cost estimates
- Conduct pre-bid walk through with contractors
- Provide contractor negotiation support.
- Communication liaison between Contract Officer's Technical Representative (COTR) & Project Managers
- Generate project commissioning documents
- Facilitate audits & provide status reports while maintaining project timelines

1b. Lowest priced model number and unit price: #6303 - \$ .34

1c. Securityhunter offers professional consulting, design-build, installation and maintenance/repair services in support of physical security requirements.

2. Maximum order amount: Per SIN

3. Minimum order: \$500.

4. Geographic coverage: 48 contiguous states and Alaska, Hawaii, District of Columbia

5. Point (s) of production: N/A Services

6. All prices listed are net of discounts. Yes

7. Quantity discounts: Yes

8. Prompt payment terms: 2/10/30.

9a. Government purchase cards are accepted up to the micro-purchase threshold.

9b. Government purchase cards are accepted above the micro-purchase threshold.

10. Foreign items: Keyscan-Canada, Avigilon-Canada

11a. Time of delivery: 60 days or sooner.

11b. Expedited Delivery: Can be negotiated.

11c. Overnight and 2-day delivery: Can be negotiated

11d. Urgent Requirements: Can be negotiated.

12. F.O.B. point (s): Vendor pays to destination.

13a. Ordering address:

Securityhunter Inc  
2622-L Lord Baltimore Dr.  
Baltimore, MD 21244

Telephone (800) 397-0700 Fax (443) 436-0450

[sales@securityhunter.com](mailto:sales@securityhunter.com) or [bshephard@securityhunter.com](mailto:bshephard@securityhunter.com)

13b. For supplies and services, the ordering procedures, information on Blanket Purchase Agreements (BPA's), and a sample BPA can be found at the GSA/FSS Schedule homepage ([fss.gsa.gov/schedules](https://fss.gsa.gov/schedules)).



14. Payment: Checks may be transacted through Wide Area Work Flow or mailed to:
- Securityhunter Inc  
2622-L Lord Baltimore Dr.  
Baltimore, MD 21244
15. Warranty provision: Standard Commercial
16. Export packing charges: N/A.
17. Terms and conditions of Government purchase card acceptance: \$25,000 or less.
18. Terms and conditions of rental, maintenance, and repair: Per contract.
19. Terms and conditions of installation: See pages 6 & 7 for standard terms & conditions.
20. Terms and conditions of repair parts indicating date of parts price lists and any discounts from list prices: Call
- 20a. Terms and conditions for any other services: Call
21. List of service and distribution points: Securityhunter is located in Baltimore, MD and can support federal CONUS and OCONUS facilities.
22. List of participating dealers: N/A.
23. Preventive maintenance: Preventive maintenance contracts available for all electronic security installations negotiated and based on Statement of Work or Response to Request for Quote.
- 24a. Special attributes: N/A.
25. Data Universal Number System (DUNS) number: 610626798.
26. Securityhunter is registered in the Central Contractor Registration (CCR) database. Valid thru 07/02/09.



#### **ELECTRONIC SECURITY**

##### **CCTV**

Fixed & PTZ Cameras  
Thermal Imaging

##### **Access Control**

HSPD-12 Solutions

##### **Intrusion Detection**

##### **Entry Portals**

##### **Entry Gates**

##### **DESIGN**

##### **INSTALLATION**

##### **MAINTENANCE & REPAIR**

## TERMS & CONDITIONS

This section includes assumptions related to proposed Securityhunter installation projects.

Unless otherwise noted in the proposal, installation projects will assume use of existing copper and fiber optic cable infrastructure.

Under normal circumstances we request a minimum of 2 to 4 week lead-time for labor scheduling and material procurement. Longer lead times may apply for special order items.

Anything outside of the Scope of Work described in this document will be performed only through authorized Change Order.

Labor is based on our normal technical working hours, between 8AM and 4:30PM., Monday through Friday.

If applicable, grounding conductor and grounding bus bars will be provided by others.

Quotations are based on utilizing conduits, wire troughs & cable tray provided by others assuming they are in good usable condition, free of any obstruction (to include standing water) and are of adequate size unless otherwise noted.

Unless otherwise specified in this Proposal, the Customer shall provide adequate and secure on-site storage for all materials. Due to OSHA regulations, it is assumed that the area where the installation will take place is free and clear of any and all hazardous material, including, but not limited to, asbestos. Any costs incurred by this contractor for the containment, control or disposal of hazardous material shall be at the expense of the Customer.

Customer shall provide free and clear access to the building or buildings where installation shall take place. This shall include but not be limited to areas such as loading docks, freight elevators, reasonable parking facilities for work vehicles, access to service corridors, etc. (It is understood that the use of such items may require coordination with other trades or departments.)

All materials and installation thereof shall conform to associated National Fire Protection Agency (NFPA) /National Electrical Codes (NEC). NOTE: It is also understood that copper OSP cables will not exceed the 50-foot rule regarding building entry.

Contractor shall not have compensation deducted from any contract amount due to substitutions or labor efficiencies that meet or exceed original specifications, resulting in a reduced cost to contractor in performance of work.

Contractor shall, at his option, suspend or terminate work if Customer fails to pay contractor any sum within reasonable time of the due date. If work is terminated or suspended, the completion dates shall be extended by a time equal to suspension or termination period.

Any delays caused by Customer due to interference of work schedule, material delivery, change of work, concealed conditions, etc., resulting in an increase of cost to contractor to perform work shall be at the expense of the Customer.

In the event of Customer supplied materials, all such materials shall be delivered to the job site not less than 48.0 hours prior to installation of the required materials. Contractor shall bear no responsibility for Customer-generated quantities, specifications, or suitability of purpose.

Contractor shall work in harmony with the other building trades on site and or specific departments, in the attempt to minimize disruption to schedules and coordinate efforts, which coincide with other construction or activities.

Contracts less than \$25,000 invoiced at 100% upon completion unless payment is made via credit card or other payments are stated in the contract. Progress Payments may be requested on contracts in excess of \$25,000.00.

At no charge to contractor, Customer shall provide ample electric sources, with proper voltage and ground, for the purpose of operating electric tools and test equipment.

This proposal assumes use of all existing conduits, pull-boxes, hand-holes installed by others.

Materials pricing for this quote is good for 30 days.

## CUSTOMER OBLIGATIONS

This section includes assumptions of items provided, to be supplied or completed by the customer and not those of Contractor.

1. All required 110VAC power shall be provided by Customer.
2. Full access to work areas will be provided by the client during proposed working hours. If there is work that is needed to be performed during hours other than specified (See Item 3 above), Customer must inform Contractor prior to Agreement. Work performed outside normal working hours will require price adjustment.
3. The client will provide ready access to a single point of contact, capable and authorized to discuss issues, make decisions, and approve change orders to interface with the Securityhunter, Inc. Project Manager to allow for an orderly install.
4. Prompt payment per FAR 32.9

## **SPECIAL ITEM NUMBER (SIN) 246-50**

### **ANCILLARY SERVICES: Related to Security-Facility Management Systems.**

Includes, but is not limited to: services necessary to install the system (from design through start-up), maintain the system (including maintenance agreements, which may not exceed the term of this contract), or training. Under no circumstance shall this include construction (Construction is defined as construction, alteration, or repair of buildings, structures, or other real property, as defined by Federal Acquisition Regulation 36.102).

Securityhunter, Inc. may subcontract any ancillary services ordered under this Special Item Number, unless specifically prohibited by the contracting officer issuing the order against the Multiple Award Schedule contract. Securityhunter, Inc. is responsible for insuring that the scope of the work is completed and all warranties are honored. Subcontractors must be licensed and bonded. Compliance with all local laws, regulations, and ordinances are the responsibility of Securityhunter, Inc.. Securityhunter, Inc. shall accept full responsibility and liability for all work performed by subcontractors, at any level or tier. The Government reserves the right to apply liquidated damages whenever the required delivery date is not met. Securityhunter, Inc. is required to maintain insurance in accordance with Clause 52.228-5, Insurance Work on a Government Installation. Agencies Scope of Work will inform Securityhunter, Inc. of the required insurance amounts. Clause 52.228-5 is made part of this contract by reference. In addition, the contracting officer for the ordering agency may insert any agency unique requirements for the job, including employee suitability determination requirements (security checks), into the scope of the work.

Agencies must fully define the scope of the required services (including insurance amounts) and obtain price quotations from schedule contractors for that scope. Accurate definition of the scope is essential in order to facilitate realistic quotations. The contracting officer for the ordering agency shall be responsible for obtaining pricing information and the negotiation and award of the services required by the scope of work. The contracting officer for the ordering agency shall be responsible for determining the price is fair and reasonable. Agencies are responsible for all administration of orders issued under this SIN.

Securityhunter, Inc. quotes shall detail all product items (with their respective prices) and one price for any services to be provided under this Special Item Number (SIN). The agency will determine the best value to the Government based on the quotations received. Agency orders should detail any required services as a separate line item.

Securityhunter, Inc. may offer this Special Item Number (SIN) in conjunction with parts and/or systems offered under this schedule. The principal purpose of this schedule is for the purchase of Video, Access Control & Communications Surveillance Systems.

### **TERMS AND CONDITIONS OF INSTALLATION**

Installation services are available upon request. See explanation of Ancillary Service SIN 246-50 and/or Installation SIN 246-51.

## **SPECIAL ITEM NUMBER 246-51**

### **INSTALLATION REQUIRING CONSTRUCTION**

Includes: Installations which require construction, as defined in FAR 36.102

Note: Ancillary services involving installation which do not meet the definition of construction as defined in FAR 36.102 will be covered under SIN 246-50.

Securityhunter, Inc. may subcontract installation under this Special Item Number (SIN), unless specifically prohibited by the contracting officer issuing the order against the Multiple Award Schedule contract. Securityhunter, Inc. is responsible for insuring that the scope of the work is completed and all warranties are honored. Subcontractors must be licensed and bonded. Compliance with all local laws, regulations and ordinances are the responsibility of Securityhunter, Inc.. Securityhunter, Inc. shall accept full responsibility and liability for all work performed by subcontractors, at any tier or level. The Government reserves the right to apply liquidated damages whenever the required delivery is not met. All Construction Contract Clauses and Davis-Bacon regulation as shown in the solicitation will apply. In addition, the contracting officer for the ordering agency may insert any unique requirements for the job, including employee suitability determination requirements (security checks), into the scope of work.

It is the agency's responsibility to define the scope of work required for installation, and to comply with the Construction Contract Clauses and Davis-Bacon regulations. Performance clauses will be modified for each job by the requiring agency. Securityhunter, Inc. shall quote prices based on the agency's scope of work. Quotes shall detail separate line items for product, ancillary services and/or installation involving construction. All payments and orders must be placed with Securityhunter, Inc.. All construction work must be guaranteed for any defect in workmanship and materials. The agency will determine the best value to the Government based on the quotations received. The contracting officer for the ordering agency shall be responsible for obtaining pricing information and the negotiation and award of the installation required by the scope of work. The contracting officer for the ordering agency shall be responsible for determining the prices are fair and reasonable. The ordering agency is responsible for all administration of orders issued under this

Special Item Number (SIN). Agency orders should detail installation requiring construction as a separate line item.

When construction, alteration or repair of public buildings or public works is involved under this SIN, All relevant construction contract clauses and Davis-Bacon Act provisions will apply. Awarded contracts will contain specific clauses pertinent to this Special Item Number (SIN).

Securityhunter, Inc. may only offer this Special Item Number (SIN) in conjunction with parts/systems offered under this schedule. The principal purpose of this schedule is for the purchase of Video, Access Control and Communication Surveillance Systems.

## **SPECIAL ITEM NUMBER 246-52**

### **PROFESSIONAL SERVICES**

Professional Security/Facility Management Services including security consulting, training and facility management consulting

### **GSA Labor Rates:**

**All GSA labor rates are for project work performed for CONUS facilities.**

#### **Security Systems Field Engineer**

**Description:** Performs engineering work in the development and design of products and systems where work requires a high degree of engineering skill and independent judgment. Prepares technical project plans and schedules. Conducts system tests, and analyzes and quantifies test data. Prepares design documents and technical reports. May coordinate and technically lead projects and subordinate engineers.

**Experience:** Training, work experience, and industry/government credentials demonstrating the ability to perform scientific or high order engineering requirements. Demonstrated leadership skills for planning, organizing, leading, and controlling the cost/technical/schedule activities of a project. Experience in providing technical support in or performing any combination of the following areas: hardware/equipment requirements analysis, feasibility analysis, technology/conceptual design alternatives analysis, hardware/equipment design, system/hardware/software integration, reverse engineering, specification preparation/review, and independent verification and validation. Experience in evaluating and/or developing technical input to the systems engineering process and associated documentation. Experience also includes evaluations of state-of-the-art and emerging commercial technology base, and identification of applicable military and commercial specifications and standards.

**Functional Responsibility:** Supervises engineering and technical personnel in the development of hardware/equipment engineering products and for providing support services. Performs requirements analysis to identify functional definitions and designs for system/hardware/software architecture. Defines performance and design constraints. Develops and/or reviews specifications, drawings and product descriptive data; and provides technical support to customer hardware/equipment requirements analyses and participates in technical and management reviews; develops content for contract technical packages (SOW, CDRL, Specifications). Performs life cycle support engineering assessments.

**Professional Qualifications/Skills:** Bachelors degree in a technical, engineering or business discipline or equivalent work experience.

#### **Security Systems Field Engineer**

GSA Rate (Regular Hours M-F 0800-1700, Excluding Holidays) \$150.00 Per Hour

GSA OT Rate (Outside of regular hours, Excluding Holidays) \$225.00 Per Hour

#### **Program Manager**

**Description:** Management of contract support operations with personnel in different locations. Plans, directs and coordinates all contract support activities with management. Relates to the government managers assigned to the program including the Contracting Officer Representative (COR). Recruits and delegates personnel to perform assigned tasks and makes changes as needed in order to effectively direct contract support activities. Provides specific technical engineering expertise in the area of security/facility management services. Devises and applies innovative approaches to solving non-routine technical design and operations problems. Interprets policies and goals of the organization for subordinates and negotiates and makes decisions for the company.

**Experience:** Training, work experience, and industry/government credentials demonstrating the ability to perform high-level analysis,

## GSA Labor Rates: (con't)

manage major contract efforts, or lead specialized project initiatives. Recent experience in principal position with over ten years of progressive experience in any of the following areas, as appropriate: program/project strategic planning, acquisition program policies/procedures and documentation, program/project planning and management, program execution and coordination, program budget/POM analysis and development, and life cycle planning. Experience may also include analysis of contractor performance, development

of top-level program processes, life cycle costing and design to ownership objectives, and privatization studies. Experience will include Computer-Aided Management applications.

**Functional Responsibility:** Responsible for working independently and performing direct interface with the ordering agency's senior technical, and management personnel for: high order program/project planning; analysis of acquisition strategies, assessment of turn-key development/production concepts, and buy-build cost trade-off analysis; management and analysis services to identify areas for program process improvements; and providing guidance in the development of program/project management and acquisition support products by task personnel. Performs analysis of program goals, mission objectives, and schedule and cost performance. Identifies program/project problem areas and provides recommendations for resolution action.

**Professional Qualifications/Skills:** Bachelors degree with advanced degree preferred or equivalent work experience. Technical or managerial experience in engineering and resources management and supervision of projects.

### Program Manager:

GSA Rate (Regular Hours M-F 0800-1700, Excluding Holidays) \$170.00 Per Hour

GSA OT Rate (Outside of regular hours, Excluding Holidays) \$255.00 Per Hour

### Security Technician

**Description:** Maintains and supports operational security/facility management electronic systems with supervision. Installs, maintains, and operates electronic security equipment. Implements system testing and preventive maintenance program. Performs routine technical security integration functions related to the support of the development of security engineering activities such as set-up, operation, maintenance, modification, circuit testing, calibration and trouble shooting and repair of electronic or electro-mechanical systems, experimental design circuitry, prototype models or specialized test equipment. Works from schematics, logic diagrams, written and verbal descriptions, layouts, and plans. Performs testing troubleshooting, aligning and adjusting of complete electronic and computer systems, equipment, or components.

**Experience:** Three to eight years of experience in performing field installation, troubleshooting, repair and on-site operation and maintenance of electronic, electro-mechanical, and/or mechanical systems, subsystems and components, along with associated software and data/communication networks.

**Functional Responsibility:** Works independently to install, operate, maintain, troubleshoot and/or repair highly complex mechanical, electronic or integrated systems. Applies working technical knowledge to perform routine or complex tasks in troubleshooting and repairing equipment and performing such activities as taking test measurements, performing test/calibration procedures, observing results, and recording information for evaluation. Possesses technical knowledge and experience to solve complex problems.

**Professional Qualifications/Skills:** High school diploma or equivalent and electronics training received from a technical or military trade school.

### Security Technician:

GSA Rate (Regular Hours M-F 0800-1700, Excluding Holidays) \$100.00 Per Hour

GSA OT Rate (Outside of regular hours, Excluding Holidays) \$150.00 Per Hour

## Equipment Lines & Manufacturers

### VIDEO SURVEILLANCE EQUIPMENT

AXIS Communication

Axsys (Thermal)

#### AVIGILON

Bosch\*

Dedicated Micros\*

#### DV-TEL

Extreme CCTV\*\*

GE

Genetec

IKEGAMI\*

#### Infinova

Integral Technologies

JVC

#### Kollsman

#### Marshall Electronics

NICE\*

NVT

Panasonic\*

Pelco\*\*

FLIR\*

#### SightLogix

Samsung\*

Sanyo\*\*

Sony\*

Specotechnologies\*

Videoalarm

Video Domain

VITEK

Verint\*

### VIDEO TRANSMISSION PRODUCTS

American Fibertek\*\*

International Fiber\*

NVT\*\*

#### Trango

MuxLab\*

### ACCESS CONTROL SYSTEMS

Aiphone\*\*

AMAG

Belden CDT\*

Bridge Point Access Systems

Bosch\*

Comm Scope\*

GE Security

HID\*

DV-TEL/SAI

Integral Technologies

#### Keyscan

#### I R Recognition Systems

Locknetics\*

Panasonic\*\*

PCSC

PTI

Securitron\*

#### Talk-A-Phone

RCI\*

### SOUND & PAGING SYSTEMS

Atlas Sound\*

Belden CDT\*

Bogen Communications\*

Comm Scope\*

GE Security

Speco Technologies\*

Talk-A-Phone

TOA\*

Valcom\*

### PERIMETER PROTECTION

Optellios

### SECURITY CONSOLES/ RACKS

Middle Atlantic Products

### BRANDED VIDEO PRODUCTS

Belden CDT\*

Comm Scope\*

Blonder Tongue\*

Channel Plus\*

Open House\*

### INTRUSION DETECTION SYSTEMS

Bosch\*

Comm Scope\*

DMP

GE Security

Inovonics Wireless\*

Linear\*

Optex\*

### POWER PRODUCTS

#### Altronix\*\*

#### Antenna Products

EnerSys\*

Tripp Lite\*

Ditek\*

ITW Linx\*

### BARRIER & WEAPONS DETECTION SYSTEMS

GE Security

ISOTEC Weapons Detection

### CABLING

Windy City

### FIPS-201 HSPD-12 PRODUCTS

AMAG

Core Street PIVMAN

HID

**RED** items on Securityhunter's GSA schedule 84 #GS-07F-0029M.

\*Available through Anixter

\*\*Purchase on their GSA schedule





## Security Integration Services

2622-L Lord Baltimore Dr.  
Baltimore, MD 21244-7277  
800-397-5300 \* 443-436-0700

### Access Control Systems

*biometric & smart card systems*

### Video Surveillance Systems

*license plate recognition & video analytics*

### Intrusion Detection Systems

*fiber optic perimeter security*

### Data Transmission Systems

*wireless & fiber optic systems*

### ID Badge and Visitor Management Systems

### Emergency Phone/Intercom/Sound Systems

### Electronic Gate Entry Systems & Perimeter Protection

[sales@securityhunter.com](mailto:sales@securityhunter.com)



## Security Support Services

**Developing and analyzing vulnerability assessment reports**

**Generate statements of work for recommended security countermeasures**

**Conduct pre-bid walk through with contractors**

**Perform random on-site audits & status reports**

**Create independent government cost estimates**

**Provide contractor negotiation support Communication liaison between Contract Officer's Technical Representative (COTR) & Project Managers**

**Generate project commissioning documents**



**Schedule 84 GSA Contract # GS-07F-0029M**

**U.S. Federal Agencies, U.S. Department of Defense  
U.S. State & Local Municipalities**